



Innovative products and dermatological know-how

DERMASENCE is all about healthy skin. After our foundation in 1991, we successfully developed our brand in the German pharmacy market over the last decades. With our proven concept in combination with an honest & authentic brand, we are now striving to enter new markets in Europe. A team of around 180 employees is ensuring that people feel good in their skin in already more than 8 different countries – you can be part of another success story!

Be the pioneer of our brand in the region Trentino-Alto Adige – we are looking for a full-time

sales representative IT/D (m/f/d)

to start on 1st March 2024

Job description

- New customer acquisition and -development in Trentino - Alto Adige, build up our customer base
- Provide long-term, success-oriented client support of pharmacies, dermatologists hospitals and clinics
- Be a product expert and competent contact person for specialised questions around medicated skincare
- Build strong professional relationships, establish credibility and create a sustainable bond with customers
- Be responsible for quarterly and yearly area sales targets
- Represent our brand on local trade fairs

Your profile

- Sales experience, ideally in the pharmaceutical (OTC) area (min. 3 years)
- Excellent communication skills (verbal and written) in Italian and German
- Business fluent in English
- Pro-active and self-organized working style – ability to push things forward
- Able to quickly familiarize with sales tracking and reporting software (e.g. CRM)
- Valid driver's license with a clean record

Concerned about not having enough experience in this area yet, but still a good salesperson? Nothing to worry about: we are happy to give lateral entrants a chance as well!

What you can expect from DERMASENCE

- A secure and modern workplace that embraces diversity
- A future-oriented medium-sized company with strong growth perspectives
- Diverse and challenging tasks with room for creative input and individual development opportunities
- Performance-related remuneration and attractive social benefits
- Open, cooperative corporate culture and a trusting, familiar working atmosphere

Did we catch your interest?

Then we are looking forward to receiving your application, including letter of motivation, CV and salary expectation in English or German language.

